

VAS

VALUE ADDED SERVICES

DESIGN
GRAPHICS
LAB TESTING
CUSTOMER VALUE ANALYSIS
MECHANICAL PACKAGING SYSTEMS
VASCONNEX

VAS capabilities inspiring VAS opportunities

MPS

At International Paper we don't just provide cartons. We're your strategic partner to offer packaging solutions. We want to help you get the right package design and coupled to the best machinery options to optimize your line efficiency and the market appeal of your products. It's a level of commitment you will see and feel in all aspects of your packaging supply chain. From the practical innovations that allow your equipment to do more with less to our team of MPS Specialists who link you to our entire network of OEM global resources. We bring together the people and resources to deliver the benefits that matter most.



Image courtesy of AAGard Packaging

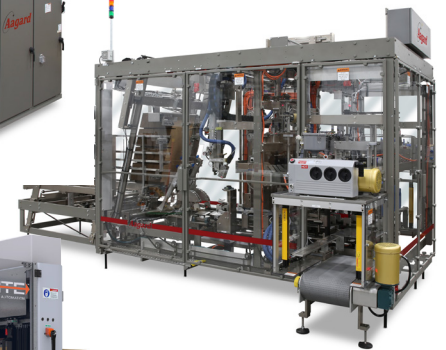


Image courtesy of AAGard Packaging



INSITE® E30T Case Erector image courtesy of Douglas Machine Inc.

Our Mission

To provide the most cost effective and environmentally sustainable packaging and equipment system solutions for our customers.

Easy Access to Experts

Our MPS Specialists are readily available to evaluate your current packaging systems to address opportunities for improvement. However, their extensive expertise can greatly benefit you with machinery selections that are best suited for your particular application.

Contact Us:

VAS Value Added Services MPS Manager

Jeff Grossman (956) 648-8003

jeff.grossman@ipaper.com

What can MPS do for You?

- An ally working to reduce cost and improve your packaging operations
- Resolve run-ability issues in a professional manner
- Provide opportunities for shared savings
- Expert advice on new equipment and packaging operations

What services does the MPS Group provide?

- Troubleshoot run-ability issues that could be attributed to:
 - Carton Design
 - Equipment
- Recommend equipment to automate packaging operations
- Support OEMs with improvement feedback
- Attend and support FATs final acceptance tests
- New item and trial run assistance
- In plant start up support and training
- Provide MPS expertise for R&D project

Troubleshoot Run-Ability Issues or Optimize Client's Systems

- Evaluate Systems and Procedures
 - Make Recommendations for Improvement
 - Machine Adjustments
 - Possible Modifications
 - Improved Maintenance
 - Improved Procedures
 - Additional Automation Opportunities
 - Packaging Material Revisions
- Help Box Plant understand limits and requirements for customer's system

New Item and Trial Run Assistance

Typical services provided:

- Make scientific observations
- Identify any special requirements
- Adjust equipment for new item
- Provide detailed report and recommendations
- Follow up on equipment revisions if required

Recommend New Equipment

- Survey customer's needs
- Identify possible automation or labor reduction
- Identify changes in box design or production for greater efficiency
- Gather quotations from qualified vendors
- Prepare proposals including economic justification
- Work closely with machine vendors on design, fabrication and checkout of new MPS equipment
- Assist with installations and start-up at customer
- Train customer's personnel in operation and maintenance of equipment



Image courtesy of Douglas Machine, Inc.



scan here for more content